
PARTNERS

White-label managed services for partners

Say yes to the 24x7 work your clients keep asking for.

Provate helps MSPs, systems integrators, VARs and IT consulting firms add managed operations, security and engineering to what they sell, without building new teams. You keep the client relationship. We deliver behind your brand, inside your client agreements.

IN PRACTICE

24x7

SOC, NOC and service desk operations we already run for clients today, ready to run under your brand.

THE PROBLEM

Clients increasingly want one partner for operations, security and engineering. Saying yes usually means a 24x7 NOC and SOC, which means hiring for every shift and buying tooling, with the cost arriving well before the revenue.

Saying no carries its own risk. The client finds another provider, and that provider soon starts asking about the rest of your work.

WHAT CHANGES

01 A managed service to follow every project you deliver

02 24x7 operations and security coverage from day one

03 Better margins through a global delivery model

04 No bench cost for capabilities you only sometimes need

05 One accountable partner behind your brand

QUESTIONS TO ASK

Of any provider, including us.

01 Which client requests are we turning down today?

02 What would 24x7 coverage add to our five largest accounts?

03 How fast could we launch a managed service without hiring?

WHAT'S INCLUDED

Ways to work together

White-label delivery

our team, your brand

Co-delivery

joint teams on client programs

Capacity on demand

specialists for projects and peaks

What you can offer

24x7 NOC and SOC

monitoring, detection and response

Cloud and SRE

migration, reliability and FinOps

ServiceNow, data and AI

implementation and automation

How we work behind you

Your brand

on reports and client communication

Your contracts

delivery to the SLAs you've signed

Your tools

we can work in your ITSM and runbooks

HOW IT RUNS

PHASE	WHAT HAPPENS	WHAT YOU GET
Scope together	We join pre-sales to shape the solution and the pricing with you.	A proposal you can put your name on
Transition	Knowledge transfer and a parallel run, invisible to your client.	Runbooks, SLAs and escalation paths in place
Deliver	24x7 delivery under your brand, on the SLAs in your contract.	Branded service reports
Grow	Service reviews that surface the next thing your client needs.	Account growth you can plan for

CLIENT STORY

WORK OUR TEAMS DELIVER TODAY

The same teams stand behind your brand

Partners get the same people and delivery model behind our direct client work. That includes a 24x7 SOC, NOC and service desk for a manufacturer, a reliability operations center for a global ad tech company, and platform engineering for a digital pharmacy.

“Their integrated Service Desk and NOC have helped us reduce downtime, improve response times, and strengthen security.”

Director of IT & Security, manufacturing client

24x7

SOC, NOC and service desk • manufacturing

15%

lower monitoring costs • ad tech

50%

fewer API tickets • digital pharmacy

NEXT STEP

Talk to our partnerships team.

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Usually delivered as White-label delivery or co-delivery. Also available: Capacity on demand for projects and transitions.

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